

AGENDA – GLENBROOK PAYMENTS BOOT CAMP

Day One – Payments Systems Basics

Overview

What is a payments system? What is true for all systems, and what are the differences among the systems?

Message and Money Flows
Ownership and Regulation
Economic Models
Risks and Controls
System Volumes and Growth

The Five Payments Domains

How are payments used? Where are the transactions? The dollar values? What are the key sub-domains?

The Point of Sale
eCommerce
Bill Payment
Person to Person Payments
Business to Business Payments

Core Payments Systems

How do the systems work? What are the value chains? The economic models? How are the systems delivered to market? How are risks managed? Who are the market leaders? What technical, economic, and regulatory trends are changing the systems?

Credit and Charge Cards
Debit Cards
Prepaid Cards

Checking and ACH
Large Value Systems
Cash

Day Two – Perspectives on Changing Payments

Payments System Users

Who uses payments systems? What does it cost them? What drives their behavior – and how and why is this changing?

Consumers
Merchants & Billers
Enterprises

Payments System Providers

Who supplies access to payment systems? How do they make money? Who are the incumbents and who are the challengers?

Banks
Networks
Processors and Service Providers

Emerging Payments Systems

What are emerging payments? How can potential winners be identified? What drives changes in payments? How does emerging technology impact the market? Who are the key players and products?

eCommerce and Online Payments
Point of Sale and Bill Payment
P2P, A2A and B2B

Chip Cards: EMV and Contactless
Mobile: Banking and Payments
International Payments